WEEK 6 : Quizzes

Quiz 1

**Question #0**

Which of the following is a true statement regarding the Agile Framework?

* 

Agile enables teams to work effectively together.

**Question #1**

Which of the following events is typically part of Agile development?

* 

Daily stand-up meetings

**Question #2**

What is the purpose of sprint planning meetings in Agile development?

* 

To allocate tasks to team members for the upcoming sprint

**Question #3**

Which of the following is a valid difference between Agile and traditional technology teams? (Check all that apply)

* 

Developers and testers work collaboratively in agile teams while they might work separately in traditional technology teams

* 

Agile teams focus on collaboration while traditional teams focus on a clear division of labor between teammates

**Question #4**

How can a team make sprint retrospectives more effective?

* 

Encourage open and honest communication within the team

**Question #5**

Which of the following is NOT a typical activity during a sprint planning meeting?

* 

Identifying areas of improvement for the team

**Question #6**

Which among the following is a key consideration made by the Agile Framework? (Check all that apply)

* 

Responding to change

* 

Customer Collaboration

**Question #7**

What is the purpose of sprint planning in Scrum?

* 

To define the work to be done in the upcoming sprint

Quiz 2:

**Question #0**

What is the main responsibility of a product manager?

* 

Designing wireframes and prototypes.

* 

Defining the product vision and roadmap.

* 

Collaborating with developers to write code.

* 

Conducting user research and usability testing.

**Question #1**

While using the RICE framework of prioritization what are some possible prioritization criteria that the Agile Team at FizzBuzzy might consider when prioritizing tasks for the website redesign?

* 

All of the above

* 

Timeframe

* 

Business value

* 

Effort required

**Question #2**

How often should the Agile Team at FizzBuzzy review and adjust their task prioritization?

* 

Only at the end of the project

* 

Every sprint

* 

Every six months

* 

Only at the beginning of the project

**Question #3**

Which role is more involved in user experience (UX) design?

* 

Neither.

* 

Both equally.

* 

Product manager.

* 

Product designer.

**Question #4**

Who is responsible for prioritizing tasks in the Agile Team at FizzBuzzy Company?

* 

Product Owner

**Question #5**

Which type of engineer specializes in analyzing large datasets to uncover patterns, trends, and insights that can drive business decisions?

* 

Data analyst

**Question #6**

What’s the primary focus of a Product Designer?

* 

Creating visual designs and user interfaces.

**Question #7**

A request comes in from the leadership team to the development team at FizzBuzzy to change the color of buttons in the landing page to pink as part of a re-branding campaign, who get’s to make this change on the publicly viewable landing page?

* 

Frontend Engineer

**Question #8**

Which type of engineer focuses on the intersection of software development and IT operations, ensuring smooth and efficient collaboration between development and operations teams?

* 

DevOps engineer

Quizz 3 :

**Question #0**

If you are going to administer a survey to collect data you need, what type of question would help you collect customer preferences on different product types?

* 

Likert scale

**Question #1**

You are trying to predict how much money you will spend on electricity if you rent an apartment with 3 other friends. What data do you need?

* 

Average monthly electric bill for 4-person households in your community

**Question #2**

Why is it important to clean the data in the data analysis process?

* 

To filter out useful insights

**Question #3**

You have been asked by your boss to determine which area to place your storefront in the mall that would give you the most visibility by customers. What data do you need?

* 

Foot traffic data in the mall (i.e. which areas are most frequented by visitors)

**Question #4**

If you are going to administer a survey to collect data you need, what type of question would help you collect customer explanation for why they rated your store low?

* 

Open-ended question

**Question #5**

You are trying to understand what price to sell some baby clothes for a side hustle you are creating. What data do you need?

* 

What price new mothers are willing to pay for baby clothes

**Question #6**

Which of the following methods is the best way to make sure that the data you get from online websites is legit and valid?

* 

Cross-reference it with other data sources

**Question #7**

You are trying to understand what price to sell some baby clothes for a side hustle you are creating. What data do you need?

* 

What price new mothers are willing to pay for baby clothes

**Question #8**

If you are requesting for data from a colleague or a client, what do you absolutely have to include in your request?

* 

A description of the data you need, the units of measure for each, and the time period for each

**Question #9**

Which step of the Data Analysis Framework involves understanding the problem at hand and utilizing tools like the McKinsey Problem Statement Framework and Cool Head, Warm Heart Model?

* 

Step 1: Understand the Problem

**Question #10**

Which of the following sites should you use when trying to find country-level data on household income?

* 

Government website

Quizz 4 :

**Question #0**

SUM() is a function that allows you to make additions.

* 

True

**Question #1**

This function outputs the minimum value in a range:

* 

MIN ()

**Question #2**

Which of these is a conditional function and is properly defined?

* 

COUNTIF() is used to count the number of cells that meet a criterion

**Question #3**

To start a formula you must use:

* 

Equals =

**Question #4**

\_\_\_\_\_is a conditional function.

* 

IF()

Quizz 4:

**Question #0**

Which of the following is NOT a way to identify industry trends?

* 

Rely on news from your inner circle

**Question #1**

What is the best definition for TAM?

* 

The whole universe of people within our target market who might be able to engage with our product / service

**Question #2**

Which of the following is essential to do before calculating TAM or SAM?

* 

Ensure that you have defined a target market

**Question #3**

What does the acronym “SAM” stand for?

* 

Serviceable Addressable Market

**Question #4**

What is the right definition of a business ecosystem?

* 

Network of organizations involved in the delivery of a specific product or service through both competition and cooperation

**Question #5**

What does the acronym “TAM” stand for?

* 

Total Addressable Market

**Question #6**

True or False: A business model and a business ecosystem are exactly the same.

* 

False

**Question #7**

Which of the following is true?

* 

TAM > SAM always

**Question #8**

Which of the following is NOT a reason to follow trends in your industry?

* 

To have topics to talk about at dinner with colleagues

**Question #9**

What is the best definition for SAM?

* 

The realistic set of people who we would be able to reach within our target market

**Question #10**

What is the right definition of a business model?

* 

The way in which a company creates, delivers, and captures value.

Quizz 5:

**Question #0**

Research shows being an outstanding teammate predicts:

* 

the stock market

* 

career durability

* 

technical knowledge

* 

getting your first job

**Question #1**

Which of the following is NOT one of the four steps that offers for giving feedback?

* 

Give data points

* 

Show impact

* 

Ask a micro-yes question

* 

End with a compliment

**Question #2**

**Problem-solving**requires using both**\_\_\_\_ thinking**(also known as divergent thinking) and**\_\_\_\_ thinking**(also known as convergent thinking) to come up with and test out solutions.

* 

grit; innovative

* 

solutions; brainstorming

* 

growth mindset; perseverance

* 

creative; critical

**Question #3**

When you communicate in a proactive manner, you solve problems\_\_\_\_\_\_they happen,

* 

when

* 

after

* 

before

* 

even though

**Question #4**

Restating what a person just said and then asking for confirmation that you understood what they said is a practice is called:

* 

interruption

* 

attention

* 

tell me more

* 

active listening

**Question #5**

Which is NOT one of the 7 C’s of communication?

* 

Clear

* 

Complete

* 

Courteous

* 

Correct

* 

Concise

* 

Couragous

**Question #6**

**Communication**is the act of sharing and receiving information.  Talking, writing, listening, and reading are all forms of**\_\_\_\_ communication**.

* 

passive

* 

verbal

* 

nonverbal

* 

proactive

**Question #7**

What is the simple technique for receiving feedback called (5 words)?

* 

Thank you. Tell Me More.

* 

You’re good at giving feedback.

* 

Your feedback means a lot.

* 

I will consider your input.

**Question #8**

What is proactive communication?

* 

Expressing empathy when your client is frustrated.

* 

Restating back what a client has said to you.

* 

Sharing ideas, information, and updates in anticipation of a client’s future needs.

* 

Sharing ideas, thoughts, or information when something has already happened.

**Question #9**

All of the following are characteristics of a **flexible** teammate EXCEPT:

* 

Is neutral when obstacles or difficulties arise

* 

Is resilient in the face of change

* 

Practices grit and growth mindset

* 

Can adjust quickly to new requirements or circumstances

**Question #10**

A**dependable**teammate does all of the following EXCEPT:

* 

Sometimes misses scheduled meetings

* 

Meets deadlines

* 

Does what they say they are going to do

* 

Proactively communicates

**Question #11**

All of the following are examples of proactive communication EXCEPT:

* 

Responding to a teammate’s email requesting information about your project

* 

Telling a client what your priorities are

* 

Informing your teammates about your current progress on your action items

* 

Telling your boss as soon as possible if you know you’ll need more time for a task.

**Question #12**

The opposite of proactive communication is:

* 

reactive communication

* 

verbal communication

* 

nonverbal communication

* 

giving feedback

**Question #13**

Consensus is:

* 

voting unanimously for a proposed action.

* 

when a majority of team members agree on a proposed action.

* 

haggling or bargaining to get your way.

* 

finding a proposed action acceptable enough so that all team members can support it.

**Question #14**

When employers are asked for the top skills they desire in their employees, the 4 most commonly listed are:

* 

marketing knowledge, technical knowledge, finance knowledge, HR knowledge

* 

programming skills, English skills, presentation skills, and negotiation skills

* 

dependability, flexibility, problem-solving, and communication

* 

politeness, kindness, punctuality, and intelligence

**Question #15**

All of the following are example of nonverbal communication EXCEPT:

* 

email

* 

facial expressions

* 

gestures

* 

tone of voice

* 

eye movements

**Question #16**

What does Consensus-Building NOT include?

* 

Discussing ideas and differences

* 

Getting a majority rule

* 

Listening effectively

* 

Pooling opinions

**Question #17**

What is the 3rd step to build consensus with your team?

Step 1: Understand Who Is Involved

Step 2: Agree on What The Problem is

Step 3: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Step 4: Create Space for Feedback

* 

Gather Experts’ Opinions

* 

Conduct Web Research

* 

Offer A Solution

* 

Brainstorm With Your Team

Quizz 6:

**Question #0**

When there is no clear-cut solution to a situation, the best approach is by **cooperating,** and not be overly **assertive.**

* 

False

* 

True

**Question #1**

Two colleagues have a disagreement on a minor issue, that is not project-critical. One colleague agrees to the other colleague’s suggestion without expressing their own viewpoint, in order to maintain harmony and avoid conflict. Which conflict management approach is being utilized?

* 

Compromising

* 

Avoiding

* 

Accommodating

* 

Competing

**Question #2**

What did author Steven Covey say?

* 

People in glass houses shouldn’t throw stones.

* 

Seek first to understand, then be understood.

* 

Ask and you shall receive.

* 

Show me the money.

**Question #3**

Which company actually encouraged conflict as a way to greater creativity?

* 

Honda

* 

Apple

* 

Tesla

* 

Google

**Question #4**

What is the “classic reason” for conflict?

* 

Overlapping roles

* 

External pressures

* 

One person is logical and the other is not

* 

Interpersonal conflict / personality clash

**Question #5**

Four team members have conflicting ideas on how to approach a project. They decide to set aside time for brainstorming and engage in active listening to understand each other’s perspectives. Then, they work together to integrate their ideas and create a comprehensive plan that best incorporates the strengths of all approaches. Which conflict management approach is being utilized?

* 

Collaborating

* 

Accommodating

* 

Competing

* 

Compromising

**Question #6**

What is BATNA?

* 

Best Alternative to a Negotiated Agreement

* 

Best Agency to a Negotiated Agreement

* 

Best Alternative to a New Argument

* 

Better Alternative to a New Agreement

**Question #7**

Two friends have a disagreement about which movie to watch. They decide to take turns choosing movies, alternating their preferences, in order to find a middle ground that satisfies both of them. Which conflict management approach is being utilized?

* 

Accommodating

* 

Collaborating

* 

Avoiding

* 

Compromising

**Question #8**

Two team members strongly disagree about the allocation of tasks for a group project. They both assert their preferences without considering the other’s viewpoint and are determined to get their own way. Which conflict management approach is being utilized?

* 

Competing

* 

Collaborating

* 

Accommodating

* 

Avoiding

**Question #9**

What should you focus on during a conflict?

* 

Dwelling on the conflict

* 

Your emotions

* 

Holding grudges

* 

Finding a win-win outcome

**Question #10**

When conflict occurs, you can take a step back ask yourself WHAT?

* 

How can I make this conflict end quickly?

* 

Why is the other person such a jerk?

* 

Why is there a conflict in the first place?

* 

Why did I decide to participate in this team?

**Question #11**

What combination of approaches yields the **collaboration method?**

* 

Low assertiveness and low cooperation

* 

Low assertiveness and high cooperation

* 

High assertiveness and high cooperativeness

* 

High assertiveness and low cooperativeness

**Question #12**

Two teammates have a disagreement about a sensitive topic that they know will escalate into an argument. Instead of engaging in an argument, they mutually decide to change the topic and focus on a shared interest they both enjoy. Which conflict management approach is being utilized?

* 

Collaborating

* 

Avoiding

* 

Compromising

* 

Accommodating

**Question #13**

Which of the following steps is crucial for effective negotiation strategy?

* 

Stick rigidly to initial demands

* 

Active Listening

* 

Use persuasive body language

* 

Interrupt the counterpart to assert dominance